

Santa Fe Area Quarterly Property Statistics

Q3 2011



Single Family	Closed Sales			Median Sales Price			Total \$ Volume (in millions)		
	Q3 2010	Q3 2011	+ / -	Q3 2010	Q3 2011	+ / -	Q3 2010	Q3 2011	+ / -
Northeast-01	31	20	-35.5%	\$670,000	\$762,500	+13.8%	\$27.4	\$17.0	-37.8%
Northwest-02	9	11	+22.2%	\$400,000	\$399,000	-0.2%	\$3.5	\$5.3	+51.0%
Southeast-03	2	0	-100.0%	\$391,603	\$0	-100.0%	\$0.8	\$0.0	-100.0%
Southeast (North)-3N	32	35	+9.4%	\$573,500	\$620,000	+8.1%	\$22.0	\$29.3	+32.9%
Southeast (South)-3S	3	7	+133.3%	\$650,000	\$359,000	-44.8%	\$2.0	\$2.7	+38.0%
Southwest-04N, 04S, 13	71	75	+5.6%	\$220,000	\$209,900	-4.6%	\$16.5	\$16.6	+0.8%
TOTAL CITY	148	148	0.0%	\$316,700	\$276,250	-12.8%	\$72.2	\$70.9	-1.7%
North-15, 16	8	6	-25.0%	\$480,000	\$434,510	-9.5%	\$5.5	\$2.8	-49.9%
Northwest-24, 25	28	31	+10.7%	\$742,500	\$699,000	-5.9%	\$24.0	\$21.4	-10.8%
Southeast-05, 07, 08, 10, 14, 26	43	55	+27.9%	\$389,000	\$336,000	-13.6%	\$17.2	\$21.1	+22.8%
Southwest-06, 11, 12, 27	32	25	-21.9%	\$318,641	\$282,500	-11.3%	\$11.0	\$7.5	-32.0%
TOTAL COUNTY	111	117	+5.4%	\$411,000	\$369,158	-10.2%	\$57.7	\$52.8	-8.5%
TOTAL CITY/COUNTY	259	265	+2.7%	\$368,664	\$330,000	-10.5%	\$129.9	\$123.7	-4.8%
Eldorado	22	33	+50.0%	\$352,000	\$324,000	-8.0%	\$7.6	\$11.0	+44.4%

Condo/Townhome

City-01, 02, 03, 3N, 3S, 04N, 04S, 13	75	55	-26.7%	\$260,000	\$268,000	+3.1%	\$23.8	\$17.2	-27.7%
County North-15, 16, 24, 25	3	1	-66.7%	\$327,000	\$360,000	+10.1%	\$0.8	\$0.4	-54.3%
County South-05, 06, 07, 08, 10, 11, 12, 14, 26, 2	0	1	--	\$0	\$175,000	--	\$0.0	\$0.2	--
TOTAL CITY/COUNTY	78	57	-26.9%	\$265,000	\$268,000	+1.1%	\$24.6	\$17.7	-27.9%

Duplex/X-Plex

TOTAL CITY/COUNTY	0	1	--	\$0	\$450,000	--	\$0.0	\$0.5	--
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Mobile/Manufactured

TOTAL CITY/COUNTY	3	5	+66.7%	\$189,000	\$91,500	-51.6%	\$0.6	\$0.5	-2.4%
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Residential Land

Northeast-01	2	0	-100.0%	\$222,500	\$0	-100.0%	\$0.4	\$0.0	-100.0%
Northwest-02	2	2	0.0%	\$210,000	\$100,000	-52.4%	\$0.4	\$0.2	-52.4%
Southeast-03	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southeast (North)-3N	3	1	-66.7%	\$143,000	\$290,000	+102.8%	\$0.5	\$0.3	-46.4%
Southeast (South)-3S	0	0	--	\$0	\$0	--	\$0.0	\$0.0	--
Southwest-04N, 04S, 13	2	0	-100.0%	\$70,000	\$0	-100.0%	\$0.1	\$0.0	-100.0%
TOTAL CITY	9	3	-66.7%	\$134,000	\$120,000	-10.4%	\$1.5	\$0.5	-68.3%

North-15, 16	1	0	-100.0%	\$730,000	\$0	-100.0%	\$0.7	\$0.0	-100.0%
Northwest-24, 25	9	7	-22.2%	\$143,500	\$105,000	-26.8%	\$1.4	\$0.9	-33.1%
Southeast-05, 07, 08, 10, 14, 26	3	5	+66.7%	\$129,000	\$118,000	-8.5%	\$0.7	\$0.7	-4.5%
Southwest-06, 11, 12, 27	6	2	-66.7%	\$100,000	\$71,500	-28.5%	\$0.6	\$0.1	-74.7%
TOTAL COUNTY	19	14	-26.3%	\$135,000	\$107,500	-20.4%	\$3.3	\$1.7	-48.9%

TOTAL CITY/COUNTY	28	17	-39.3%	\$135,000	\$110,000	-18.5%	\$5.0	\$2.2	-56.1%
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